

**GARY L. OTTERSTAD**  
**CHIEF EXECUTIVE OFFICER**

**EDUCATION:**

Bemidji State University; B.S. Industrial Education, Teaching.

**RELATED EXPERIENCE:**

Gary Otterstad is CEO with thirty three years of experience in construction, including management responsibilities for private, state, and federally funded projects. Currently as CEO he is directly involved with all projects managed by CAM and its employees.

**DEAN SAND**  
**PRESIDENT**

**EDUCATION:**

Bemidji State University; B.S. Industrial Technology/Construction Management; Construction and Manufacturing.

**RELATED EXPERIENCE:**

Dean Sand has over twenty years in the construction industry with an extensive background in the Industrial Technology/Construction Management and carpentry areas. Dean's expertise includes construction estimating in all disciplines; concept estimating at the early stages, and detailed estimating as plans and scope develop. His ability to conceptually interpret a project is very accomplished. This provides the basis for analysis very early and throughout the project, providing the Owner with a proven system of checks and balances.

**CAROL HALL SMITH**  
**VICE PRESIDENT/CONTRACT ADMINISTRATOR**

**EDUCATION:**

Dunwoody Institute, University of Minnesota, Construction Specification Institute – Certified Construction Contract Administrator (CSI CCCA).

**RELATED EXPERIENCE:**

Carol Hall Smith has twenty-eight years of experience in construction contract administration and is responsible for issuing and monitoring trade contracts; coordinating with the Project Managers' change order validity; and approval/processing trade contractors' payment applications. Carol is a member of the Construction Specification Institute.

**CINDY SHEEHAN**  
**OFFICE MANAGER**

**EDUCATION:**

Brainerd Vocational School; Legal Secretary.

**RELATED EXPERIENCE:**

Cindy has 16 years of experience with CAM in the construction industry. Her responsibilities include but are not limited; bid solicitation, bid qualification, pay requests, shop drawing management, Proposal Requests, ASIs, Change Order Requests, project closeout, marketing, and administrative support to all Project Managers and Project Coordinators.

**JANICE FULWIDER**  
**ACCOUNTANT/FINANCIAL & ACCOUNTING DEPARTMENT**

**EDUCATION:**

North Hennepin Community College – Accounting.

**RELATED EXPERIENCE:**

Jan has twenty years of experience in the Accounting field which includes eighteen years in the construction industry. She is responsible for the computer accounting functions at CAM's Brainerd and Fridley offices. Computerized job-cost accounting is utilized on our in-house computer system. Jan also works in matters such as accounting, company bonding and insurance.

**MIKE KEARNS**  
**VICE PRESIDENT/CONSTRUCTION**

**EDUCATION:**

University of Southern California; B.S. Biology.

**RELATED EXPERIENCE:**

Mike has over twelve years of experience in various aspects of the construction industry for public entities. Responsibilities as Project Manager include project administration, preparation of budget estimates, value engineering, system analysis, design and construction scheduling, bid evaluation, contract negotiation and award. Mike also has extensive experience in facilities maintenance planning. Project experience includes:

Beltrami County Judicial Center	Blue Earth County Justice Center
Faribault County Justice Center	Redwood County Offices Renovation
Crow Wing County Judicial Center	Crow Wing County Community Services
Crow Wing County Central Services	Crow Wing County Jail
Crow Wing County Historic Courthouse	Crow Wing County Land Services
Blue earth County Justice Center	Camp Lee Canyon Historic Buildings renovation
Lee Canyon Public Water System Replacement	Desert Breeze Community Center
Desert Breeze Aquatics Center	Clark County Challenge Course

**RYAN HEINBAUGH**  
**PROJECT MANAGER**

**EDUCATION:**

Bemidji State University; B.S. Industrial Technology / Construction Management.

**RELATED EXPERIENCE:**

Ryan has over five years of experience in commercial and residential construction. His expertise and knowledge of many trades aid in coordinating all aspects of design and construction. He is directly involved in cost estimating, bidding, scheduling, and other tasks relating to project management and coordination. His attention to detail is an asset to all areas of project management and essential for the client's satisfaction and success of the project.

Recent project experience includes:

Violence Intervention Project	ISD #181 Learning Center
City of Brainerd Police Station	City of Brainerd Highway Department
Nevis Public School	Brainerd Oaks Housing
Breezy Point Public Safety Bldg & LEC	Crow Wing County Jail
Crow Wing County Central Heat Plant	Crow Wing County Community Services
Crow Wing County Historic Courthouse	Crow Wing County Land Services
Crow Wing County Judicial Center	Cass County Courthouse
Wabasha County Justice Center	McLeod County Jail

**PAUL TSCHIDA**  
**CRIMINAL JUSTICE SPECIALIST**

**EDUCATION:**

Bemidji State University; B.S. Criminal Justice; Graduate of FBI National Academy.

**RELATED EXPERIENCE:**

Paul has been in the Law Enforcement field for 30 years, retiring May 31, 2005. He has extensive experience managing jails as Sheriff in Morrison County for 20 years. He oversaw the planning, building and occupying of an 86 bed semi-direct supervised jail in Morrison County (first in the State) which opened in 1991. Paul has served on many committees over the years and helped to write the 2910 Code of Jail Standards. In addition to jails, Paul is very familiar with Law Enforcement Centers, Courthouses, Judicial Centers, and the security requirements of them.

**JON OTTERSTAD**  
**PROJECT COORDINATOR**

**EDUCATION:**

Bemidji State University, Carpentry Program.

**RELATED EXPERIENCE:**

Jon has 5 years of construction experience. As Project Coordinator Jon has responsibilities for scheduling, coordinating subcontractors, and keeping the Owner informed at all times. Recent project experience includes:

Private Housing Development

Walker-Hackensack-Akeley School

Monticello Hospital

Beltrami County Jail Expansion

Crow Wing County Community Services

Blue Earth County Justice Center

**ROGER PETERSON**  
**PROJECT COORDINATOR**

**EDUCATION:**

Winona State University, Carpentry Program 1971.

**RELATED EXPERIENCE:**

Roger has over 30 years of experience in the building trades. For 17 of those years Roger was a Project Superintendent. For the last 10 years Roger has provided his expertise on projects ranging from government, industrial, office, retail, and medical facilities. In addition, Roger has a range of experience in heavy industrial projects including MN Dept of Transportation projects and projects at the Prairie Island Nuclear Power Plant in Red Wing. Roger's most recent assignment is the Faribault County Justice Center.

**TIM HENDERSON**  
**PROJECT COORDINATOR**

**EDUCATION:**

Lakewood Community College; University of Minnesota.

**RELATED EXPERIENCE:**

Tim is a Project Coordinator with five years experience in the construction industry. Tim has vast construction knowledge and carpentry skills with extraordinary attention to detail. Included with his management skills, he is an invaluable member of our project team with Owners, Architects and Trade Contractors. Tim is currently Project Coordinator on the Wabasha County Criminal Justice Center.

**CHUCK WAYT**  
**PROJECT COORDINATOR**

EDUCATION: College of St. Scholastica: M. A. Management; Bemidji State University: B. S., Industrial Technology.

**RELATED EXPERIENCE:**

Chuck has 32 years of experience managing people and projects in various manufacturing environments including plastics molding, machinery manufacturing, metal casting, mold making, machining, and assembly. Since joining CAM in 2005, Chuck's involvement has included overseeing: construction of a residential home development; remodeling and updating of a dormitory for an environmental learning center; renovation of the Crow Wing County Land Services Building; and the renovation of the Crow Wing County Historic Courthouse. In addition, he has been involved in multiple other projects through his work in scheduling, value engineering, shop-drawing management, jobsite documentation, and document storage.